



Matchmaking Application and Company Profile

ISCe 2007 San Diego, June 5-7

Please fax your finished form to 805-349-2635, attn: LeeAnne Haworth

Company Name _____ Division _____

Address _____ City _____
_____ Country _____

Postal Code _____

Contact Person _____ Title _____

E-mail _____ Telephone (Work) _____

Mobile _____ Company Website _____ No. Yrs. in Business _____

Number of Employees (select one): Under 10 10-50 50-100 100-250 250-1000 1000+

Annual Sales (\$M): 1-5 5-20 50-100 100-250 250+

Please provide an overview of your company: _____

Select the business type that best describes your company (select one):

Manufacturer/End User Importer/Distributor Agent/Representative Other

What kinds of imported products/services do you seek to represent, distribute, purchase? _____

Does your company currently import from the United States? Yes No

If so, what products and/or industry sectors? _____

From what sources do you typically procure your imported products (select one)?

Direct from Manufacturers Wholesalers/Distributors Local Importers/Distributors Others

What type of business relationship is your company interested in?

Direct Purchases Import as Agent/Distributor Joint Ventures Licensing Agreements

Please note: in order to qualify for this program your company's products or services must be either produced in the United States or, if not, marketed under the name of a U.S. firm and have at least 51% U.S. content of the value of the finished product/service.

Every attempt will be made to match your profile with an appropriate corresponding participant. For those that cannot be accommodated at ISCe 2007, efforts will be made to make a suitable match outside of the conference.