



Matchmaking Application and Company Profile

ISCe 2007 San Diego, June 5-7

Please fax your finished form to 805-349-2635, attn: LeeAnne Haworth

Company Name _____ Division _____

Address _____ City _____
State _____

Postal Code _____ - _____

Contact Person _____ Title _____

E-mail _____ Telephone (Work) _____

Mobile _____ Company Website _____ No. Years in Business _____

Type of Business (select one): Manufacturer Service Provider Engineering
Agent/Distributor Wholesaler Construction

Number of Employees (select one): Under 10 10-50 50-100 100-250 250-1000 1000+

Annual Sales (\$M): 1-5 5-20 50-100 100-250 250+

Please provide an overview of your company: _____

Please describe the products, technology, or services you wish to export, your target customers (manufacturers, sub-contractors, OEMs, etc.), your customary sales/distribution channels, and the value proposition of your products, technology or service compared to the competition: _____

Are you currently exporting? Yes No

What type of international business relationships is your company interested in (select one)?
Direct Export Sales to Overseas End-Users Export Sales through Overseas Agents/Distributors
Joint Ventures Licensing Agreements

Are there any specific types of companies or specific companies you would like to meet with at ISCe 2007?

If specific companies, please identify below

(Note: we will make every effort to contacted them, but cannot assure they will attend).

COMPANY #1

Name _____

Address _____

Telephone _____

Contact Name(s) and Title _____

E-mail _____

Describe your business interest _____

COMPANY #2

Name _____

Address _____

Telephone _____

Contact Names(s) and Title _____

E-mail _____

Describe your business interest _____

COMPANY #3

Name _____

Address _____

Telephone _____

Contact Names(s) and Title _____

E-mail _____

Describe your business interest _____

Please note: in order to qualify for this program your company's products or services must be either produced in the United States or, if not, marketed under the name of a U.S. firm and have at least 51% U.S. content of the value of the finished product/service.

Every attempt will be made to match your profile with an appropriate corresponding participant. For those that cannot be accommodated at ISCe 2007, efforts will be made to make a suitable match outside of the conference.