

Transforming the Workforce of the Future

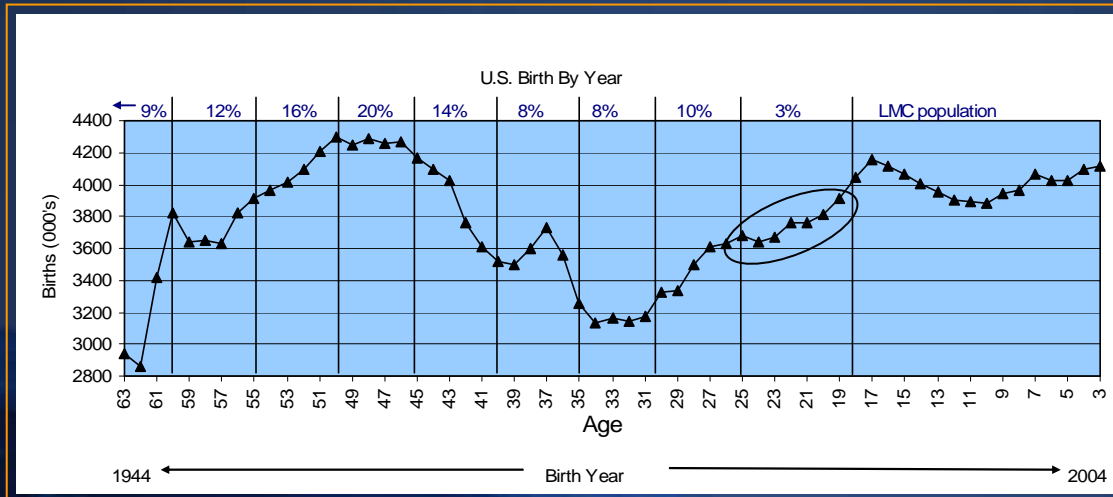
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Lockheed Martin Space System Company
Vice President, Strategic Development
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Topics & Unifying Themes

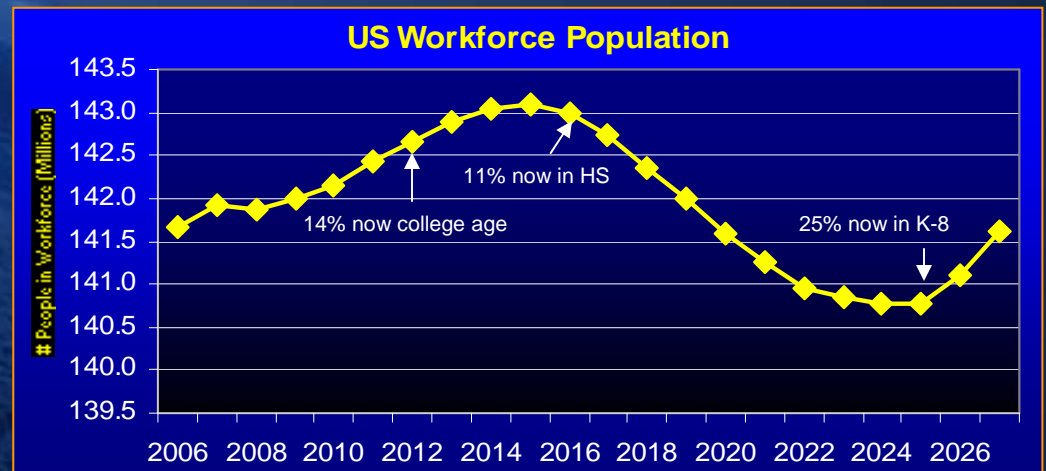
- The future workforce demographics & what it may portend for our future
 - Our collective challenge in filling the talent pipeline
- Workforce development transformation in progress...
 - Importance of industry relevance in workforce development / workforce programs
 - Importance of opportunities for engaging industry / workforce and labor entities in workforce development / workforce program development
 - Importance of industry and workforce / labor entities partnering with education and training organizations to leverage expertise, resources, share perspectives

U.S. Current and Future Workforce



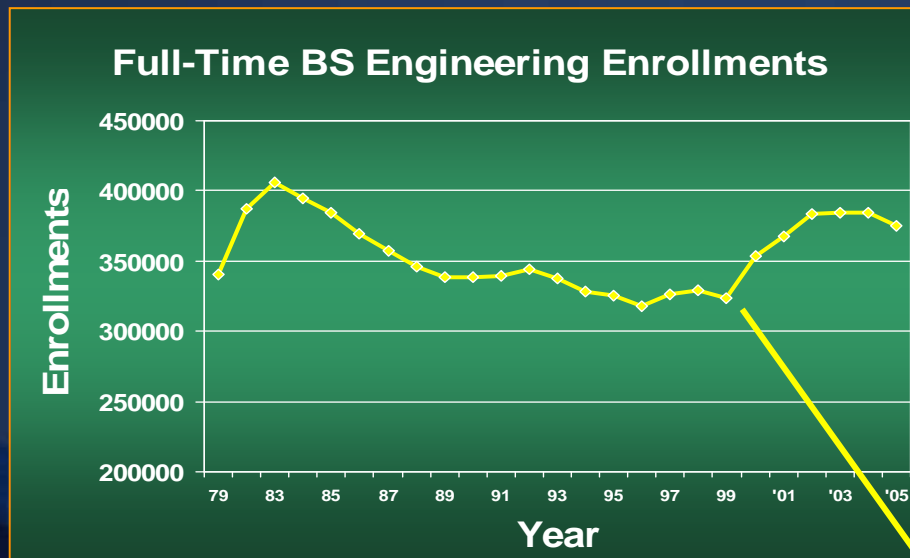
- Labor force through 2025 already born
- Births not sufficient to replace “Baby Boomers”
 - “Millennials” nearly as large as “Boomers” (70M vs. 76M)
 - “Gen X” baby bust will cause tightness through middle of next decade

- U.S. workforce population estimate at right
 - assumes people enter the workforce at age 23
 - and retire at age 60



Challenge: How To Sustain A Vibrant Science / Engineering Workforce In An Environment Of Decreasing Workforce Population?

Engineering Talent Trends – A Skills-Based Shortage

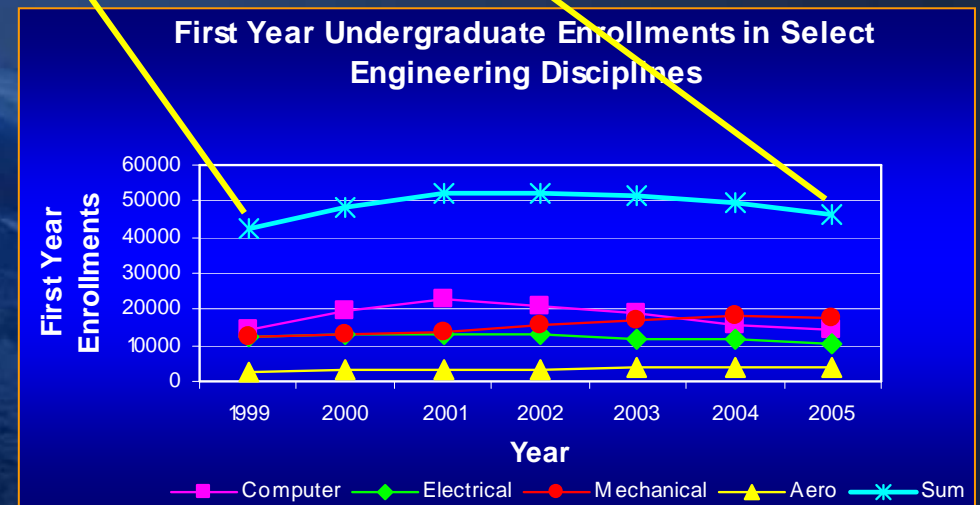


Source: Engineering Workforce Commission, AAES

- Total Engineering enrollments have decreased while birth data suggests they should increase
 - Demand projected to stay flat in Aerospace, increase in other industries
 - Aerospace Industry core disciplines follow trend

Disturbing Engineering enrollment trends:

- 2005 first-year BS enrollment in Aerospace core disciplines has declined 11% since 2002
- 2005 Computer Science first-year enrollments down 36% from 2001
- Electrical Engineering down 17% from 2002
- 2006 degrees to foreign nationals:
 - BS: 8.0%
 - MS: 46.0%
 - PhD: 67.0%



Source: Engineering Workforce Commission, AAES

Multi-Pronged Approach Required To Meet The Supply / Demand Challenge

Attacking The Challenge

- Influencing K-12
 - Encourage young people to consider aerospace as a career
- Recruiting entry-level professionals
 - Partnering with Universities and Colleges; Shaping the future workforce
- Attracting experienced professionals (ExPro's)
 - Seasoned talent to lead projects and mentor junior employees
- Retaining employees
 - Ensure ongoing support of our Nation's critical programs

Panelist

- **Bruce Gardner**, PhD, Principal Director/Learning Systems, The Aerospace Institute, The Aerospace Corporation
 - Overview of Systems Engineering training effort under WIRED
- **Vince Brantley**, Vice President, Business Development, Santa Ana Chamber of Commerce
 - Development of High School, Inc. – a high-tech high school in Santa Ana which has been a 2 year + collaborative effort of the Chamber, the school district and industry
- **Tim Rainey**, Director of Workforce and Economic Development, California Labor Federation
 - Apprenticeship and other workforce programs of organization
- **Ray Deutsch**, Founding Chairman, CSA Board of Directors, Community Relations Director, Westberg & White, Inc., Architects and Planners
 - Overview of California Space Center
- **David Gonzales**, Director, Center for Applied Competitive Technologies, El Camino Community College District
 - Disconnect between industry's demand for manufacturing workers and the public perception that manufacturing jobs are going overseas, and the role of the community colleges in developing a solution